



# Sponsorship Guide

www.goldenserviceawards.co.uk



As the leading awards programme in the FM and contract cleaning sectors in the UK and Ireland, the Kimberly-Clark Professional Golden Service Awards offer an excellent sponsorship opportunity with many benefits from PR and social media coverage, excellent branding and networking amongst your target audience.

The Golden Service Awards were created over 30 years ago and continue to be one of the industry's best events.

What is more, they are acknowledged internationally as the hallmark of quality and are instrumental in raising cleaning standards in the industry.

They are designed to reward excellence by cleaning teams, across a variety of sectors and are held every two years.

The 2024 programme will open for entry in July 2023 and the awards event will be held in London in May 2024.

# Why you should sponsor

- Opportunity to align your business or brand with cleaning & service excellence
- Excellent networking opportunities meet existing business contacts and make new ones
- Reach 500 people from industry CEOs, blue-chip clients, leading suppliers and industry influencers as well as the media
- High profile branding throughout the Golden Service Awards programme spanning one year
- Align your brand/company with a specific awards excellence category
- Cost effective means of promoting your brand/company to the FM and contract cleaning audience









# Extensive marketing coverage for your brand



Golden Service Awards 2024

We work closely with three media partners throughout the awards programme to promote it widely to the industry and communicate each step of the journey. Details of the sponsors are included throughout PR and marketing content.

As part of the sponsorship, we have been able to secure a number of exclusive features for the gold and silver sponsors. There will also be mentions in all the press releases and content sent to the media, as well as a presence on www.goldenserviceawards.co.uk.

**Media Partners** 







There will be an opportunity to tell your brand story, with brand mentions and logo recognition across the PR campaign which includes 6 press releases, 13 emailers, features, social media mentions on Twitter and LinkedIn as well as content included on the website.

- Twitter reached over 85,000 accounts
- **535** tweets
- 39 pieces of coverage reaching a circulation of 146,000
- Over 43,000 banner ad impressions
- Just over 1,500 click thrus from banner ads
- Just under 22,000 impressions on LinkedIn

#### Online



Tomorrow's Cleaning



Cleanzine



ECJ



Cleaning & Maintenance

#### In Print



FMJ



Cleaning & Maintenance

## Awards marketing materials

**Email Campaigns** 









How to Enter Guide





Programme



Golden Service Awards 2024

### Awards categories for sponsorship

1 Healthcare

To include hospitals, care homes, surgeries, clinics, and dentists

2 Education

To include pre-schools, nurseries, primary schools, secondary schools, universities, and colleges

- Office areas below 10,000m<sup>2</sup>
  For all or part of a building
- Office areas between 10,000 and 30,000m<sup>2</sup>

For all or part of a building



- 5 Office areas over 30,000m<sup>2</sup>
  For all or part of a building
- 6 Retail/Shopping Malls Under 100,000m<sup>2</sup>
- 7 Retail/Shopping Malls Over 100,000m<sup>2</sup>
- 8 Leisure

To include stadiums, outdoor shopping malls and plazas, theme parks, airports, and stations



9 Hospitality

To include hotels, restaurants, cafés and holiday parks

10 Manufacturing

Factories – across all sectors including food, processing plants and power stations

11 Sustainability Leadership

For companies that have taken significant steps in their responsibility of the environment

12 Social Impact – NEW CATEGORY

For companies that have made a significant positive impact on people and communities

13 Inclusion & Diversity

For businesses that have the best initiative which demonstrates the company's practices, inclusion and diversity

14 Training

For cleaning service companies with excellent innovative training strategies that give consideration to the national training policy

#### 15 Small business

For contract cleaning or FM companies with a turnover of £3 million or under

### 16 Cleaning Team of the Year – NEW CATEGORY

For excellent performance by a cleaning team



#### **Bonus Awards**

#### Supervisor of the Year

For excellent performance by a site supervisor

#### **Cleaning Operative of the Year**

For excellent performance by a cleaning operative



## Judges

The judging is undertaken by BICSc, the British Institute of Cleaning Science.

Headed up by Neil Spencer-Cook, Group Managing Director at BICSc, the team of judges are responsible for:

- the entry process
- the first stage of judging and selecting the finalists
- site visits
- selecting the winners



Group Managing Director
British Institute of Cleaning Science

#### GOLD | £15,000

- ✓ Table of ten at Awards event worth £2,050
- ✓ Gold sponsor slot during Awards event for video to be shown
- Bespoke email to the GSA database containing content of their choice and video
- Exclusive press release announcing sponsorship
- ✓ Three bespoke features across the three media partners – Facilities Management Journal, Cleaning Matters and Tomorrow's Cleaning
- Extensive PR coverage up to 14 pieces of coverage in the cleaning and FM media worth approximately £10,000
- 2 dedicated LinkedIn posts on the KCP page to over 5,000 followers

- ✓ 3 dedicated Twitter posts linking to sponsors' website
- Category sponsorship and presentation of award at the event
- Over 50 social media mentions across
   LinkedIn and Twitter
- Prominent logo recognition in all email communications and literature including 'how to enter' document spanning a year
- Prominent logo recognition at the event on pop up banners, presentation, videos and programme
- Company profile, contact details and logo presence on GSA website
- Excellent exclusive advertising rates with the three media partners

#### **SILVER** | 5 x £10,000

- ✓ 5 tickets to the event worth £1.025
- Category sponsorship and presentation of award at the event
- One bespoke feature with one of the three GSA media partners
- Extensive PR coverage up to 14 pieces of coverage in the cleaning and FM media worth £10,000
- √ 1 dedicated LinkedIn post on the KCP page to over 5,000 followers
- 2 dedicated Twitter posts linking to sponsors' website
- ✓ Over 50 social media mentions across
   LinkedIn and Twitter
- ✓ Logo recognition in all email communications, press releases and literature including 'how to enter' document spanning a year

- ✓ Logo recognition at the event on pop up banners, presentation and videos
- ✓ Company profile, contact details and logo presence on GSA website
- Excellent advertising rates with the three media partners

#### **BRONZE** | 5 x £5,000

- ✓ 3 tickets to the event worth £615
- Category sponsorship and presentation of award at the event
- Extensive PR coverage up to 14 pieces
   of coverage in the cleaning and FM media
- Over 30 social media mentions across
   LinkedIn and Twitter
- Logo recognition in all email communications, press releases and literature including 'how to enter' document spanning a year

- Logo recognition at the event on pop up banners, presentation and videos
- Company profile, contact details and logo presence on GSA website
- Excellent exclusive advertising rates with the three media partners
- Invitation to wrap up meeting in May 2024

Category Sponsorship | 5 x £2,500

Table Sponsorship | £1,500

- Category sponsorship and present award at the event
- ✓ Logo recognition at the event on pop up banners, presentation and videos
- Two chocolates in a gold box at every place setting at the event
- Card at each table setting with sponsor's name and logo, providing exposure to approx. 450 guests.





# Please get in touch if you would like to be a sponsor:

Suzanne Howe | Director 0203 468 0923 gsa@suzannehowe.com















